

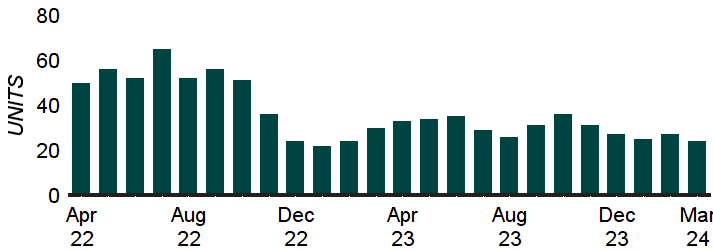
# MARCH 2024 MARKET REPORT

Lakeland (Westchester)  
Single Family

	March 2024	CHANGE FROM February 2024	CHANGE FROM March 2023
MEDIAN SALE PRICE	\$538,300	▲ 3.50%	▲ 7.70%
AVERAGE SALE PRICE	\$519,001	▼ -4.90%	0.00%
UNITS SOLD	17	▲ 88.90%	▲ 88.90%
AVERAGE DAYS ON MARKET	67	▲ 81.10%	▲ 34.00%
% OF SALES PRICE	102.46	▲ 0.80%	▲ 4.50%
UNITS FOR SALE	24	▼ -11.10%	▼ -20.00%
MONTHS OF INVENTORY	1.40	▼ -53.30%	▼ -57.60%

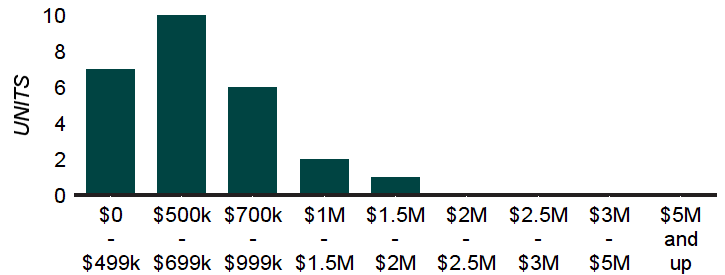
## HOMES FOR SALE

Number of homes listed for sale, end of month



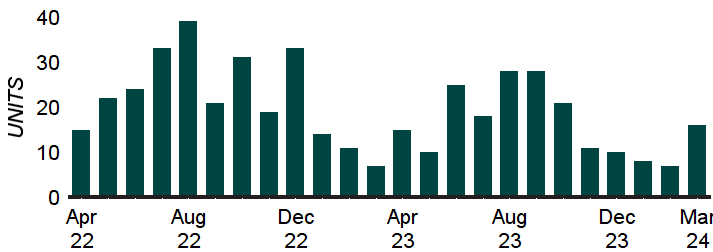
## HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



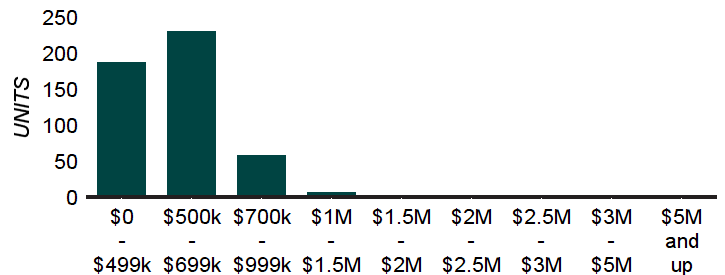
## HOMES SOLD

Number of homes sold



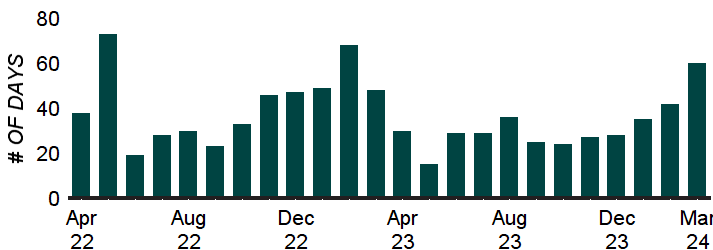
## HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



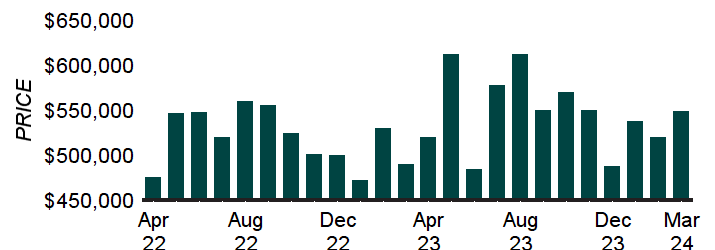
## DAYS ON MARKET - SOLDS

Average days on market for all homes sold



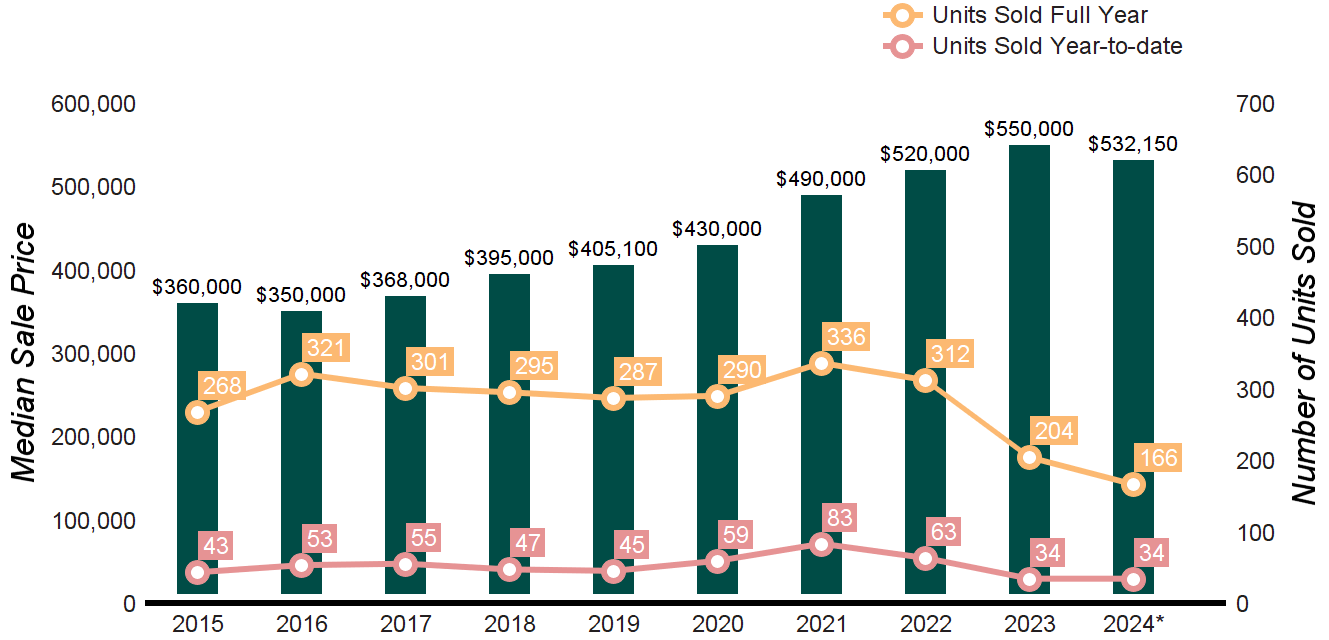
## MEDIAN SALE PRICE

Price of the "middle" homes sold - an equal number of sales were above AND below this price



# TEN-YEAR MARKET HISTORY

Lakeland (Westchester)  
Single Family



	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024*
<b>UNITS SOLD</b>	268	321	301	295	287	290	336	312	204	166
	▲ 19%	▲ 20%	▼ 6%	▼ 2%	▼ 3%	▲ 1%	▲ 16%	▼ 7%	▼ 35%	▼ 19%
<b>MEDIAN SOLD PRICE</b>	\$360,000	\$350,000	\$368,000	\$395,000	\$405,100	\$430,000	\$490,000	\$520,000	\$550,000	\$532,150
	▲ 7%	▼ 3%	▲ 5%	▲ 7%	▲ 3%	▲ 6%	▲ 14%	▲ 6%	▲ 6%	▼ 3%

Data source: Onekey MLS, Single Family Homes. Information believed to be accurate but not warranted.  
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\*2024 year-to-date Homes and Median Price are through 3/31/2024  
For 2024, Homes on Full-Year Line Graph are annualized based on actual sales year-to-date